

**MAYO HOSPITAL LAHORE**

NO. / 168(B) / CS / MH / 23 / MH

Dated Lahore the 26/04/2023

To.

Chief Executive Officer,

Mayo Hospital,

Lahore.

**SUBJECT:** TECHNICAL EVALUATION REPORT OF TECHNICAL BIDS FOR  
PROCUREMENT OF CARDIAC SURGERY ITEMS R04 (YEAR 2022-2023)

Respected Sir,

With reference to your office letter No.PA/CEO21057-64 /MH dated: 13-04-2023, regarding the above noted subject.

The technical scrutiny report and their qualifying status are as under pertaining to the following firms.

Sr.No	Name Of Firms	Status of Responsive Items	Status of Non-Responsive Items
1.	M/S 3 M Surgical @	..... .....	Not comply the ordinary parameters (Part B) , also fails in Compulsory parameters as Product Quality Certificate is not provided, also Not fulfill the compulsory parameter clause 8 (i.e. Product related free sale certificate issued by the regulatory body of Manufacturer Company was not provided) of Part A
2.	M/S ACP	..... .....	Not fulfill the compulsory parameter clause 8 (i.e. Product related free sale certificate issued by the regulatory body of Manufacturer Company was not provided) of Part A

@ for Q 1st 2

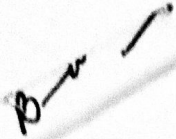
A.M.S.P/

17/5/23


DC-II

17/5/2023


MS SB




Miss Bushra Abbas  
Hospital pharmacist  
(Member)




Mr. Zeeshan Aslam  
Hospital pharmacist  
(Member)



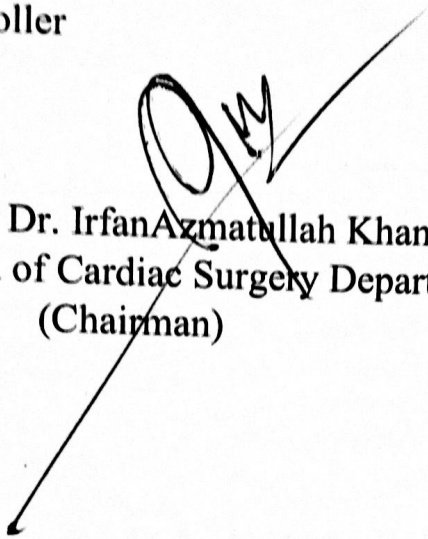
Miss Afia Azmat  
Deputy Drug Controller  
(Member)



Dr. Zain-ul-Abidin  
DMS Store  
(Member)



Prof. Dr. Irfan Azmatullah Khan  
Head of Cardiac Surgery Department  
(Chairman)



**EVALUATION CRITERIA FOR MEDICAL DEVICES/ LAB KITS & CHEMICAL (REAGENTS ONLY)****Part-COMPULSORY PARAMETERS:**

Failure to comply with any compulsory parameter will result in disqualification of bidder.

Sr.No.	PARAMETERS	DOCUMENTS REQUIRED	STATUS
1	Product Registration Certificate	i. Valid Product Registration certificate issued by the DRAP where applicable. ii. Valid Product enlistment certificate issued by DRAP. (where applicable) (Exemption shall be granted in the light of SRO 526(I) 2021 issued by DRAP.)	Exempted as per Drap.
2	Firm Establishment Certificate	Valid License to import/ Manufacturing and sale certificate issued by DRAP (where applicable)	Attached
4	Notarized letter of authorization from manufacturer	Valid manufacturer's authorization from the Foreign Manufacturer with indication of manufacturing site and its location (For Importer/ Sole Agent / Authorize sole Distributor) for Mayo hospital	Attached
5	Product Quality Certificate	Valid quality certification of US FDA/JpMHLW/MDD/ of the quoted product	Not attached
6	Undertaking on Stamp Paper worth Rs:100 (Minimum)	Regarding i. Non Cancellation / Non Suspension of Registration of quoted product of the bidder by Drug Regulatory Authority of Pakistan within last two years. ii. Non blacklisting from any public procuring agency of Pakistan of the bidder. iii. Non declaration of spurious / adulterated by the DTL of the Punjab/ any competent lab of quoted items within last two years.	Attached
7	Other Documents Required	i. NTN No. / Income tax registration certificate / sale tax registration certificate. ii. Original Receipt of Tender Fee. iii. Copy of Bank Guarantee / CDR in the name of Chief Executive Officer Mayo Hospital Lahore in technical Bid iii. CNIC of signatory of the Bid. iv. Signed terms & conditions of bidding documents and acceptance of bid validity period (180 days)	Attached
8	Product Related Free Sale Certificate issued by the Regulatory Body of manufacturer country	I. The bidder will submit Pakistan Embassy attested "free sale certificate of the product" (Medical devices) bearing the brand name of the product in country of manufacturer (where applicable) ii. Affidavit of the sole agent that their product(s) are freely available with same brand name in the country of the manufacture for at least/ last two (02) years and is safe for human use (where applicable)	Not Attached  Attached
9	Specification quoted in the Technical offer will be verified from sample provided with the bid (Product that complies 100 % with the advertised specification and full fill the requirements as per Medical Devices rules will be considered for evaluation.	1. Sample of quoted item. 2. Copy of receiving of samples with date and time from relevant store, verified by Store Keeper / Pharmacist, DDC and AMS (Store)	Only sample of Nylon Tape is provided.

Q. A. H. Q. X



Recommendation for Part-A: Non-Responsive

Part-B

**ORDINARY PARAMETERS:**

The bid complying with compulsory parameter shall be evaluated for below mentioned parameters:

Sr. #.	Parameters	Detail			Total Marks	Remarks	MARKS OBTAINED
1	Past Performance of the Bidder (Last two years)	Major institutions (Government / Semi-Government / Well Reputed Private Hospitals) served:			10	The Claim requires documentation (Purchase Orders, Receipt Certificates & Delivery Challans etc.) of the institution(s).	8 years Above. (10)
		i.	1	2			
		ii.	2 to 3	4			
		iii.	4 to 5	6			
		iv.	6 to 7	8			
		✓	8 & above	10			
2	Market / institutional Experience of quoted Product.	i.	Market Availability of quoted product in leading Chain Stores/ Pharmacies / institutions for last 02 years	7	15	Market availability in leading Chain Stores, Pharmacies of quoted item will be calculated from the date of commercial invoice. The firm will attach purchase orders / delivery Challan of the quoted item of any Government/ Semi-Government institution/Private Institution.	Delivery Challan not attach with bidding documents (Zero)
		ii	3-4 years	10			
		iii	5-6 years	15			
3	Credibility & Certification of Manufacturer	i.	WHO / US FDA / CE certification / WHO Prequalification / Prequalification by Provincial or Federal Institutes.	7	10	Valid copies of certificates/letters Required.	Not Attached, (Zero) provided but expired since 31/3/2022
		ii.	Valid ISO certification. (Notarized ISO) /international reputed certificate.	3			
4	Batch quality For Last Three Years.	✓	No batch failed during last three year of the quoted item from any Statutory lab.	5	5	The firm will provide undertaking in this Regard. The purchaser reserves the right to verify the claim.	Attached (05)
		ii.	No Batch failed during last two year of the quoted item from any Statutory lab.	3			
5	Institutional performance Mayo Hospital Lahore	i	Bidder who supplied items as per order within stipulated delivery period	10	10	Delivery challan with receiving of stores is required; the provided document should be verifiable, (not applicable for new bidder).	Not Attached, (Zero)
		ii	The Bidders who supplied the ordered items within 30 days after due date/ expiration of stipulated delivery period	05			
		iii	The bidder who could not supply items within 30 days after due date/ expiration of stipulated delivery period	0			
6	Financial status of Bidders	i	Last year audited balance sheet	03	05	Acknowledgement of Tax Return must be attached.	(02)
		✓ii	Tax returned (last 03 year)	02			

*[Handwritten signatures]*



Technical Staff	i	Regional Manager / Head of Concerned Department	Graduation in concerned field/B. pharm/ pharm. D	2	10	The bidder is required to attach attested copies of the relevant degrees and appointment letters of concerned technical staff. (Bank salary transaction statement of concerned staff)	Not Attached  <div>Tere</div>
			Post-graduation in concerned field	4			
	ii	Institutional Manager	Graduation in concerned field/B. pharm/ pharm. D	2			
			Post-graduation in concerned field	3			
	iii	Territory Managers / Quality Assurance Manager	Graduation in concerned field/B. pharm/ pharm. D	2			
			Post-graduation in concerned field	3			
	Total Marks						

Part -B

Minimum Qualifying Marks = 65% of Total Marks = 42.25

### PART C


- Satisfactory performance report by Government Teaching Hospitals of the quoted product is the prerequisite of Part-C
- Submission of the sample is mandatory.

#### EVALUATION OF SAMPLES AS PER ADVERTISED SPECIFICATION

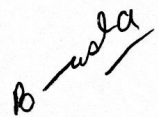
BID ENQUIRY NO.	NAME OF ITEMS(Advertised)	Offered Specification	OFFERED BRAND NAME	MANUFACTURER / COUNTRY OF ORIGIN	COUNTING UNIT	SAMPLE STATUS	REMARKS (RESPONSIVE / NON RESPONSIVE WITH VALID REASON)

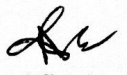
Recommendation for part ( C ) \_\_\_\_\_


Overall recommendation \_\_\_\_\_

  
**Mr. Zeeshan Aslam**  
Hospital Pharmacist  
Member

  
**Dr. Zain-ul-Abidin**  
DMS Store  
Member

  
**Ms. Bushra Abbas**  
Hospital Pharmacist  
Member

  
**Ms. Afia Azmat**  
DDC  
Member

  
**Dr. Irfan Azmat-ullah**  
Professor Cardiac Surgery  
Chairman

**EVALUATION CRITERIA FOR MEDICAL DEVICES/ LAB KITS & CHEMICAL (REAGENTS ONLY)****Part-COMPULSORY PARAMETERS:**

Failure to comply with any compulsory parameter will result in disqualification of bidder.

Sr.No.	PARAMETERS	DOCUMENTS REQUIRED	STATUS
1	Product Registration Certificate	i. Valid Product Registration certificate issued by the DRAP where applicable. ii. Valid Product enlistment certificate issued by DRAP. (where applicable) (Exemption shall be granted in the light of SRO 526(I) 2021 issued by DRAP.)	Attached
2	Firm Establishment Certificate	Valid License to import/ Manufacturing and sale certificate issued by DRAP (where applicable)	Attached
4	Notarized letter of authorization from manufacturer	Valid manufacturer's authorization from the Foreign Manufacturer with indication of manufacturing site and its location (For Importer/ Sole Agent / Authorize sole Distributor) for Mayo hospital	Attached
5	Product Quality Certificate	Valid quality certification of US FDA/JpMHLW/MDD/ of the quoted product	FDA Approved Attached
6	Undertaking on Stamp Paper worth Rs:100 (Minimum)	Regarding i. Non Cancellation / Non Suspension of Registration of quoted product of the bidder by Drug Regulatory Authority of Pakistan within last two years. ii. Non blacklisting from any public procuring agency of Pakistan of the bidder. iii. Non declaration of spurious / adulterated by the DTL of the Punjab/ any competent lab of quoted items within last two years.	Attached
7	Other Documents Required	i. NTN No. / Income tax registration certificate / sale tax registration certificate. ii. Original Receipt of Tender Fee. iii. Copy of Bank Guarantee / CDR in the name of Chief Executive Officer Mayo Hospital Lahore in technical Bid iii. CNIC of signatory of the Bid. iv. Signed terms & conditions of bidding documents and acceptance of bid validity period (180 days)	Attached
8	Product Related Free Sale Certificate issued by the Regulatory Body of manufacturer country	I. The bidder will submit Pakistan Embassy attested "free sale certificate of the product" (Medical devices) bearing the brand name of the product in country of manufacturer(where applicable) ii. Affidavit of the sole agent that their product(s) are freely available with same brand name in the country of the manufacture for at least/ last two (02) years and is safe for human use (where applicable)	Not Attached
9	Specification quoted in the Technical offer will be verified from sample provided with the bid (Product that complies 100 % with the advertised specification and full fill the requirements as per Medical Devices rules will be considered for evaluation.	1. Sample of quoted item. 2. Copy of receiving of samples with date and time from relevant store, verified by Store Keeper / Pharmacist, DDC and AMS (Store)	Sample Provided

Q for int. & X



Recommendation for Part-A:

Non-Responsive

Part-B

**ORDINARY PARAMETERS:**

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7	Technical Staff	<table><tr><td rowspan="2">i</td><td rowspan="2">Regional Manager / Head of Concerned Department</td><td>Graduation in concerned field/B. pharm/ pharm. D</td><td>2</td></tr><tr><td>Post-graduation in concerned field</td><td>4</td></tr><tr><td rowspan="2">ii</td><td rowspan="2">Institutional Manager</td><td>Graduation in concerned field/B. pharm/ pharm. D</td><td>2</td></tr><tr><td>Post-graduation in concerned field</td><td>3</td></tr><tr><td rowspan="2">iii</td><td rowspan="2">Territory Managers / Quality Assurance Manager</td><td>Graduation in concerned field/B. pharm/ pharm. D</td><td>2</td></tr><tr><td>Post-graduation in concerned field</td><td>3</td></tr></table>	i	Regional Manager / Head of Concerned Department	Graduation in concerned field/B. pharm/ pharm. D	2	Post-graduation in concerned field	4	ii	Institutional Manager	Graduation in concerned field/B. pharm/ pharm. D	2	Post-graduation in concerned field	3	iii	Territory Managers / Quality Assurance Manager	Graduation in concerned field/B. pharm/ pharm. D	2	Post-graduation in concerned field	3	10	The bidder is required to attach attested copies of the relevant degrees and appointment letters of concerned technical staff. (Bank salary transaction statement of concerned staff)	06
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	Total Marks		65																				

Part -B

Minimum Qualifying Marks = 65% of Total Marks = 42.25

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### PART C


- Satisfactory performance report by Government Teaching Hospitals of the quoted product is the prerequisite of Part-C
- Submission of the sample is mandatory.

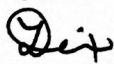
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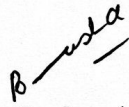
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Recommendation for part ( C ) \_\_\_\_\_

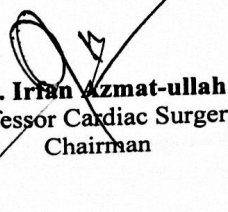
Overall recommendation \_\_\_\_\_

  
**Mr. Zeeshan Aslam**  
Hospital Pharmacist  
Member

  
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DMS Store  
Member

  
**Ms. Bushra Abbas**  
Hospital Pharmacist  
Member

  
**Ms. Afia Azmat**  
DDC  
Member

  
**Dr. Irfan Azmat-ullah**  
Professor Cardiac Surgery  
Chairman

NAME OF PARTICIPATING FIRM: M/S: ACP

TENDER CODE #- RE-04

PART C (SAMPLE EVALUATION) ACCORDING TO ADVERTISED SPECIFICATIONS:

BID#-02/02

T/E #	Name of items	Specifications	Counting Unit	Brand Name	Country of Origin/ Specification	Local/ Imported	Sample Status	Remarks Responsive/Non Responsive with valid reason
101	Cor-Knot-Mini Device/ Titanium Fasteners knots with applicator (2 applicators and 12 fastener in each kit)	Cor-Knot-Mini Device/ Titanium Fasteners knots with applicator (2 applicators and 12 fastener in each kit) 1. Cor Knot MIS Device 5mm Diameter, 31 cm Length Shaft, 2. Cor Knot Mini Device 4mm Diameter, 17 cm Length Shaft	25 kit	Cor Knot	LSI Solution/ USA	I	SP	Responsive (Sample Provided)
102	Cor-Knot Quick Load/ Titanium Fasteners knots box of 12 pouches (6 fastener per pouch)	Cor-Knot Quick Load/ Titanium Fasteners knots box of 12 pouches (6 fastener per pouch)	8 Box	Cor Knot	LSI Solution/ USA	I	SP	Responsive (Sample Provided)
103	Cor-Knot Quick Load/ Titanium Fasteners knots box of 12 singles (1 fastener per pouch)	Cor-Knot Quick Load/ Titanium Fasteners knots box of 12 singles (1 fastener per pouch)	20 Box	Cor Knot	LSI Solution/ USA	I	SP	Responsive (Sample Provided)

SP: SAMPLE PROVIDED, SNP: SAMPLE NOT PROVIDED

*Handwritten signatures and initials*

*Bushra*

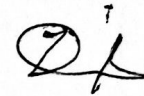
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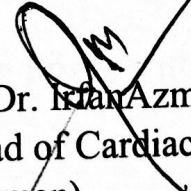
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(Member)



Prof. Dr. Irfan Azmatullah  
Head of Cardiac Surgery  
(Chairman)



NAME OF PARTICIPATING FIRM: M/S: 3M *Surgical* TENDER CODE #- RE-04  
 PART C (SAMPLE EVALUATION) ACCORDING TO ADVERTISED SPECIFICATIONS:


BID#-01/02

T/E #	Name of items	Specifications	Counting Unit	Brand Name	Country of Origin/ Specification	Local/ Imported	Sample Status	Remarks Responsive/Non Responsive with valid reason
18	Nylone Tape	Nylone Tape Cardiac Tape/ Braided White 80 cm/Brasuture/Brazil	Box of 24 pcs	Cardiac Tape	3M Brazil	I	SP	Responsive (Sample Provided)
54	Bovine Pericardial Patch 5cm *10cm	Bovine Pericardial Patch 5cm * 10cm/FOC Medical/Argentina	1x1	SurgiFoc	Medical/ Argentina	I	SNP	Non Responsive (Sample Not Provided)
55	Bovine Pericardial Patch 6cm *11cm	Bovine Pericardial Patch 6cm * 11cm/HP BIO LTDA /Brazil	1x1	Bovi Patch	BIO LTDA /Brazil	I	SNP	Non Responsive (Sample Not Provided)


SP: SAMPLE PROVIDED, SNP: SAMPLE NOT PROVIDED

*[Handwritten signature]*


Miss Bushra Abbas  
Hospital pharmacist  
(Member)




Mr. Zeeshan Aslam  
Hospital pharmacist  
(Member)



Miss Afia Azmat  
Deputy Drug Controller  
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Dr. Zain-ul-Abidin  
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